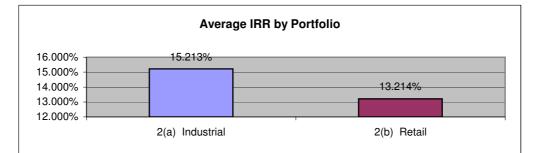
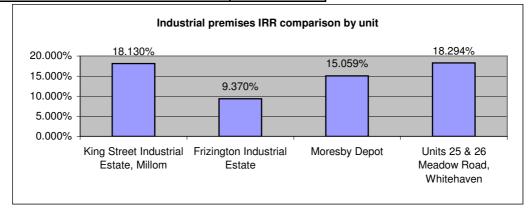
## **PERFORMANCE INDICATORS 2A & 2B**

## SUMMARY OF INTERNAL RATE OF RETURN FOR THE PORTFOLIO EXPRESSED AS AN AVERAGE OF (A) INDUSTRIAL AND (B) RETAIL INVESTMENT PROPERTY

| Average IRR by portfolio | IRR     |
|--------------------------|---------|
| 2(a) Industrial          | 15.213% |
| 2(b) Retail              | 13.214% |



| PI 2(a) Industrial by premises        | IRR     |
|---------------------------------------|---------|
| King Street Industrial Estate, Millom | 18.130% |
| Frizington Industrial Estate          | 9.370%  |
| Moresby Depot                         | 15.059% |
| Units 25 & 26 Meadow Road, Whitehaven | 18.294% |



| PI 2(b) Retail by Location | IRR     |
|----------------------------|---------|
| Whitehaven non-centre      | 17.146% |
| Non-Whitehaven             | 9.283%  |

