## **APPENDIX C**

## **WLDTP Key Activities Profile**

ACTIVITY	RESPONSIBILITY	KEY PERSON	OUTPUTS
Holiday Guide	WLDTP	WG Admin	<ol> <li>Increase Staying Visitors</li> <li>Increase tourism spend</li> <li>Support and promote attractions, events and accommodation</li> <li>Increase % room occupancy</li> <li>Increase jobs supported</li> </ol>
Top Visitor Attractions	WLDTP	WG Admin	<ol> <li>Increase jobs supported</li> <li>Increase awareness of attractions</li> <li>Increase tourism spend</li> <li>Increase jobs supported</li> </ol>
Website	ABC, CBC, CTB WLDTP	Manager	<ol> <li>Improve quality of website and provide regular updating</li> <li>Increase Staying Visitors</li> <li>Increase tourism spend</li> <li>Support and promote attractions, events and accommodation</li> <li>Increase % room occupancy</li> <li>Increase jobs supported</li> </ol>
Residents Week and Tourism Extravaganza	WLDTP Sellafield	Admin WG	1. Increase awareness in local area of partnership
Exhibitions and Group Travel	WLDTP CTB	Manager	<ol> <li>Increase Staying Visitors</li> <li>Increase tourism spend</li> <li>Support and promote attractions, events and accommodation</li> <li>Increase % room occupancy</li> <li>Increase jobs supported</li> </ol>
Press Visits	WLDTP CTB	Manager	<ol> <li>Increase collaboration with CTB</li> <li>Increase profile in local and national press</li> <li>Increase tourism spend and visitor numbers</li> </ol>
Funder Contacts And Reporting	WLDTP	Manager Chair	<ol> <li>Provide regular updates to funders and presentations at council/board meetings when required</li> </ol>

			2. Provide regular up to date
			reports to steering group
Familiarisation	WLDTP	WG	1. Increase awareness in key
Visits			activity areas
			2. Increase staying visitors
			and tourism spend
Photo Library	WLDTP/CTB	Manager	1. Ensure additional
5		Brian S	Allerdale shots
			2. Increase "user
			friendliness" for members
			and media
Newsletters	WLDTP	Manager/	1. Increase awareness of
		Admin	partnership and funders to local
			business community
PR and	WLDTP	Manager	1. Raise profile in local and
Advertising and	CTB	CTB PR	national media
Media Campaign	CID	OIDIK	2. Increase Staying Visitors
Wiedla Campuign			3. Increase tourism spend
			4. Support and promote
			attractions, events and
			accommodation
			5. Increase % room
			occupancy
			6. Increase jobs supported
Better Than The	СТВ	GK	1. Identify businesses
Best	WLDTP	UK	investing for BTTB
Dest	WLDIF		funding
			2. Increase number of
Advice to SME's	СТВ	GK	visitors and tourism spend
Advice to SIME 8	WLDTP	-	1. Assisting with marketing
	WLDIP	Manager	plans and identifying
			target markets 2. Increase number of
11- d. d. a. a. 117-11	СТР	CV	visitors and tourism spend
Hadrians Wall	CTB	GK	1. Identifying tourism opps
	WLDTP	Steering	and ensuring projects
		Group	2. Increase number of
A 1.	CTD	CIV	visitors and tourism spend
Accommodation	CTB	GK	1. Development of 2
Clusters	WLDTP		accommodation clusters
			2. Increase Staying Visitors
			3. Increase tourism spend
			4. Support and promote
			attractions, events and
			accommodation
			5. Increase % room
			occupancy
<b>D</b>	CTTD	au	6. Increase jobs supported
Brand	CTB	GK	1. Continue working
Management	WLDTP		relationships to maximise

Projects	KTA		effectiveness & minimise duplication
Slipstream Projects	CTB WLDTP Other partners	GK	<ol> <li>Rail Rover project</li> <li>Sail NW</li> <li>Coastal Renaissance</li> <li>Event Funding</li> <li>Cruise Ship Marketing</li> <li>Farm Tourism</li> </ol>

WG	=	Working Group
Manager	=	Managerial function/Specialist
Admin	=	Administrative/office based function
GK	=	Graham Kennedy
WLDTP	=	Western Lake District Tourism Partnership
CTB	=	Cumbria Tourist Board

## **WLDTP Primary Functions**

Manager/Marketing Specialist	Administrative	
Residents Week Launch	Residents Week	
Exhibitions	Extravaganza	
Extravaganza	Holiday Guide (All admin)	
Press Visits	TVA (All admin)	
Reporting and Funder Contacts	Newsletters	
Website	CONTACT POINT AT ALL TIMES	
SME's Advice		
CTB Contact		
PR, Advertising and Media Campaign		

I believe that looking at this we have a need for a full time, good quality, office based administrator to support the Manager, The Working Group Chairs and all projects.

The Managerial Role which needs to be a creative Marketing/PR specialist may not be a full time position, which may provide us with flexibility in appointment.

## **Timescale for appointment**

Advertise in press Interviews Contract start date	Mid January 2006 Mid February 2006 April 2006
Interviews	1 hour panel interview with ½ hour pre prepared presentation
Interview Panel	Chair + 1 Private sector Steering Group Member Graham Kennedy (CTB) Allerdale and Copeland Borough Council Representative